

TOWN OF DAVIE

TOWN COUNCIL AGENDA REPORT

TO: Mayor and Council Members

FROM/PHONE: Don DiPetrillo, Fire Chief/EMC, 797-1213
Prepared by Frank Suriano, Assistant Chief, 797-1843

SUBJECT: Resolution

AFFECTED DISTRICT: All Districts

TITLE OF AGENDA ITEM: A RESOLUTION OF THE TOWN OF DAVIE, FLORIDA, ACCEPTING THE BID AWARDED BY PALM BEACH SCHOOL BOARD CONTRACT NO. 06C-31R-TERM TO MOTOROLA FOR THE PURCHASE OF EMERGENCY SERVICES 800 MHZ PORTABLE RADIOS FOR \$51,749.60.

REPORT IN BRIEF: The Town of Davie Fire Rescue Department presently utilizes the Broward Sheriff's Office Communications Network for the dispatching of all emergency and non-emergency 911 calls. With the opening of the Oakes Road Fire Rescue Station and in preparation of the next hurricane season, the fire rescue department is in need of additional emergency services 800 MHz portable radios and associated hardware. Motorola is promoting a one-time only sale of new post hurricane Wilma radios from last season at a significantly reduced cost. The purchase of these radios under this proposal will save an additional 30% off the original reduced contract price.

PREVIOUS ACTIONS: n/a

CONCURRENCES: none

FISCAL IMPACT: Yes

Has request been budgeted? No

If yes, expected cost:

Account Name:

If no, amount needed: \$51,749.60

What account will funds be appropriated from: Fire Impact Fee Account No. 001-0620-522-6461

RECOMMENDATION(S): Motion to approve the resolution to utilize the Palm Beach School Board Contract No. 06C-31R-TERM for the purchase of emergency services portable radios.

Attachment(s): Resolution
Procurement Authorizations
Piggyback Checklist
Bid Award

RESOLUTION_____

A RESOLUTION OF THE TOWN OF DAVIE, FLORIDA, ACCEPTING THE BID AWARDED BY PALM BEACH SCHOOL BOARD CONTRACT NO. 06C-31R-TERM TO MOTOROLA FOR THE PURCHASE OF EMERGENCY SERVICES 800 MHZ PORTABLE RADIOS FOR \$51,749.60.

WHEREAS, the Town of Davie Fire Rescue Department is in need of emergency services portable radios and associated hardware for the Oakes Road Fire Rescue Station and hurricane preparedness; and

WHEREAS, Palm Beach School Board awarded a contract to Motorola; and

WHEREAS, after review, the Town Council wishes to accept the bid awarded by Palm Beach School Board to Motorola with the intent to purchase emergency services 800 MHz portable radios.

NOW, THEREFORE, BE IT RESOLVED BY THE TOWN COUNCIL OF THE TOWN OF DAVIE, FLORIDA.

SECTION 1. The Town Council of the Town of Davie hereby accepts the bid awarded by Palm Beach School Board Contract No. 06C-31R-TERM to Motorola for emergency services 800 MHz portable radios in the amount of \$51,749.60

SECTION 2. The Town Council authorizes the expenditure from the Fire Rescue Departments - Fire Impact Fee Account No. 001-0620-522-6461.

SECTION 3. This resolution shall take effect immediately upon its passage and adoption.

PASSED AND ADOPTED THIS _____ DAY OF _____, 2006.

MAYOR/COUNCIL MEMBER

ATTEST:

TOWN CLERK

APPROVED THIS _____ DAY OF _____, 2006.

TOWN OF DAVIE PROCUREMENT AUTHORIZATION

<u>ACCOUNT NUMBER.</u>	<u>BUDGET ITEM & DESCRIPTION</u>	<u>APPROXIMATE COST</u>
001-0620-522-6461	Fire Impact Fees	51,749.60

METHOD OF PROCUREMENT (check the one that applies)

☐ Open Competitive Bidding
☒ Piggyback on Contract Number Palm Beach School Board Contract No. 06C-31R-TERM
☐ Sole Source
☐ Request For Proposals

SPECIFICATIONS & LIST OF VENDORS MUST BE ATTACHED

Signed _____

Department Head

Have Funds been Reserved _____

Date _____ Signed _____

Signed _____

Town Administrator

<u>VENDOR</u>	<u>BIDS SUBMITTED</u>	<u>COST</u>
Motorola		51,749.60

Signed _____

Procurement Manager

<u>BID SPECIFICATION COMMITTEE'S RECOMMENDATION</u>	
<u>Vendor</u>	<u>Cost</u>

PIGGYBACK BID CHECKLIST

Completed by

- | | | |
|--|--|---|
| 1. Piggyback of bid awarded by | Palm Beach School Board
<u>Contract No. 06C-31R-TERM</u> _____ | |
| 2. Date of award | <u>January 18, 2006</u> _____ | |
| 3. Date of expiration | <u>January 17, 2009</u> _____ | |
| 4. Date of last renewal | <u>January 18, 2006</u> _____ | |
| 5. Copy of bid award attached | <div style="border: 1px solid black; padding: 2px; display: inline-block;">YES</div> | NO |
| 6. Requested item same as awarded item | <div style="border: 1px solid black; padding: 2px; display: inline-block;">YES</div> | NO |
| 7. Approved Procurement Authorization attached | <div style="border: 1px solid black; padding: 2px; display: inline-block;">YES</div> | NO |
| 8. Justification | <u>Adding additional radio equipment for
providing new fire rescue services.</u> _____ | |
| 9. Benefit to the Town | <u>Provide emergency communication of fire
rescue personnel during 911 activation.</u> _____ | |
| 10. Contact information sheet attached | YES | <div style="border: 1px solid black; padding: 2px; display: inline-block;">NO</div> |

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B

Joe Moore 12/8/05
Joseph M. Moore, Chief Operating Officer
Award approved per School Board Policy 6.14

INVITATION TO BID NO. 06C-31R-TERM CONTRACT FOR PORTABLE & MOBILE RADIOS AND ACCESSORIES

DATE: November 28, 2005 DATE OPENED: November 9, 2005
DATE SOLICITED: October 10, 2005 DATE POSTED: November 22, 2005

CONTRACT PERIOD: January 18, 2006 through January 17, 2009
DEPARTMENT: Various FUNCTION: Various OBJECT: 6420/5110 FUND: Various
FUNDING SOURCE: Various Budgets-Equipment, Materials & Supplies
REQUESTING DEPARTMENT: School police-Radios Communications
112 Bids Solicited 17 Responses (8 Bids, 9 No Bids) 99 No Response
69 M/WBEs Solicited, 0 M/WBE Responses (0 Bids, 0 No Bids) 69 No Response

FINANCIAL IMPACT

The financial impact to the various schools and departments budget is estimated at \$650,000. The source of funds is various budgets.

Purchase orders processed from October 18, 2001 through November 22, 2005 total \$2,283,707.

Items to be purchased include portable & mobile radios, repeaters, antennas, and batteries.

AWARD RECOMMENDATION / TABULATION

<u>VENDOR</u>	<u>MINORITY</u> <u>STATUS</u>	<u>ITEM 1</u>	<u>ITEM 2</u>	<u>ITEM 3</u>
Car-Comm, Inc.		\$508.00	\$56.00	\$49.00
Citation Communications		\$525.80	\$53.00	\$34.95
Express Radio, Inc.				
Markee Distributors			\$38.84	\$23.30
Martronics			\$42.50	\$27.00
Motorola, Inc.				
Rapid Wireless of Florida		\$475.00	\$59.00	\$65.50
Signal Communications				

<u>VENDOR</u>	<u>ITEM 4</u>	<u>ITEM 5</u>	<u>(ITEM 6)</u>
Car-Comm, Inc.	\$28.00	\$60.00	---
Citation Communications	\$32.00	\$62.00	---
Express Radio, Inc.			---
Markee Distributors	<u>\$23.71</u>	<u>\$50.85</u>	---
Martronics	\$24.00		---
Motorola, Inc.			---
Rapid Wireless of Florida	\$30.50	\$64.00	---
Signal Communications			---

<u>VENDOR</u>	<u>ITEM 7</u>	<u>ITEM 8</u>
Car-Comm, Inc.	\$465.00	\$576.29
Citation Communications	\$415.00	<u>\$545.00</u>
Express Radio, Inc.	\$499.00	\$695.00
Markee Distributors		
Motorola, Inc.		
Rapid Wireless of Florida	<u>\$375.00</u>	
Signal Communications		

ITEM 9 A-T**CAR-COMM, INC.****Manufacturer: Kenwood LMR**

A	41%
B	41%
C	41%
D	41%
E	41%
F	41%
H	41%
I	41%
J	41%
K	41%
L	41%
M	41%
P	40%
Q	40%
R	40%
S	40%
T	10%

Manufacturer: Kenwood Communications

A	41%
B	41%
C	41%
D	41%
E	41%
F	41%
G	41%
H	41%
I	41%
J	41%
K	41%
L	41%
M	41%
P	40%
Q	40%
R	40%
S	40%
T	10%

Manufacturer: EF Johnson

A	25%
B	25%
C	25%
D	25%
E	25%
G	25%
F	25%
H	25%
I	25%
J	25%
K	25%
L	25%
M	25%
P	25%
Q	25%
R	25%
S	25%
T	10%

Manufacturer: Ritron

A	15%
B	15%
D	15%
E	15%
H	15%
I	15%
K	15%
L	15%
P	10%
Q	10%
R	10%
S	10%
T	10%

Manufacturer: Relm

A 25%
 B 25%
 D 25%
 E 25%
 H 25%
 I 25%
 K 25%
 L 25%
 M 25%
 P 20%
 Q 20%
 R 20%
 S 20%
 T 10%

Manufacturer: Power Products

P 33%
 Q 33%
 S 33%
 T 10%

Citation Communications**Manufacturer: M/A Com**

A 10%
 B 10%
 C 10%
 D 10%
 E 10%
 F 10%
 G 10%
 H 10%
 I 10%
 J 10%
 K 10%
 L 10%
 M 10%
 N 10%
 O 10%
 P 15%
 Q 15%
 R 15%
 S 15%
 T 10%

Manufacturer: EF Johnson Smart Net

A 15%
 B 15%
 C 15%
 D 15%
 E 15%
 F 15%
 G 15%
 H 15%
 I 15%
 J 15%
 K 10%
 L 10%
 M 10%
 N 10%
 O 10%
 P 15%
 Q 15%
 R 15%
 S 15%
 T 15%

<p>Manufacturer: EF Johnson</p> <p>A 20%</p> <p>B 20%</p> <p>C 25%</p> <p>D 20%</p> <p>E 20%</p> <p>F 20%</p> <p>G 20%</p> <p>H 20%</p> <p>I 20%</p> <p>J 20%</p> <p>K 15%</p> <p>L 15%</p> <p>M 15%</p> <p>P 15%</p> <p>Q 15%</p> <p>R 15%</p> <p>S 15%</p> <p>T 15%</p>	<p>Manufacturer: Tait</p> <p>A 25%</p> <p>B 25%</p> <p>C 25%</p> <p>D 25%</p> <p>E 25%</p> <p>F 25%</p> <p>G 20%</p> <p>H 25%</p> <p>I 25%</p> <p>J 25%</p> <p>K 20%</p> <p>L 20%</p> <p>M 20%</p> <p>N 20%</p> <p>O 20%</p> <p>P 20%</p> <p>Q 20%</p> <p>R 20%</p> <p>S 20%</p> <p>T 20%</p>
<p>Manufacturer: Pyramid Communications</p> <p>D 15%</p> <p>E 15%</p> <p>F 15%</p> <p>G 15%</p> <p>H 15%</p> <p>I 15%</p> <p>J 15%</p> <p>N 20%</p> <p>O 20%</p> <p>Q 15%</p> <p>R 15%</p> <p>S 15%</p> <p>T 15%</p>	<p>Manufacturer: Vertex/Standard</p> <p>A 28%</p> <p>B 28%</p> <p>C 28%</p> <p>D 28%</p> <p>E 28%</p> <p>F 28%</p> <p>G 20%</p> <p>H 27%</p> <p>I 27%</p> <p>J 27%</p> <p>K 25%</p> <p>L 25%</p> <p>M 25%</p> <p>N 28%</p> <p>O 28%</p> <p>P 25%</p> <p>Q 25%</p> <p>R 25%</p> <p>S 25%</p> <p>T 20%</p>

<p>Manufacturer: Sprint/Nextel</p> <p>C 25%</p> <p>F 20%</p> <p>G 10%</p> <p>J 20%</p> <p>K 10%</p> <p>P 20%</p> <p>Q 20%</p> <p>R 20%</p> <p>S 20%</p> <p>T 10%</p>	<p>Manufacturer: Kenwood</p> <p>A 41%</p> <p>B 41%</p> <p>C 41%</p> <p>D 41%</p> <p>E 41%</p> <p>F 41%</p> <p>G 25%</p> <p>H 35%</p> <p>I 35%</p> <p>J 35%</p> <p>K 35%</p> <p>L 35%</p> <p>M 35%</p> <p>N 35%</p> <p>O 35%</p> <p>P 32%</p> <p>Q 32%</p> <p>R 32%</p> <p>S 32%</p> <p>T 20%</p>
<p>Manufacturer: CES Wireless Technologies</p> <p>D 10%</p> <p>E 10%</p> <p>F 10%</p> <p>G 10%</p> <p>H 10%</p> <p>I 10%</p> <p>J 10%</p> <p>R 10%</p> <p>S 10%</p> <p>T 10%</p>	<p><u>EXPRESS RADIO, INC.</u></p> <p>Manufacturer: Motorola Inc.</p> <p>A 31%</p> <p>B 31%</p> <p>C 31%</p> <p>D 31%</p> <p>E 31%</p> <p>F 31%</p> <p>G 20%</p> <p>H 27%</p> <p>I 27%</p> <p>J 27%</p> <p>K 27%</p> <p>L 27%</p> <p>M 27%</p> <p>N 27%</p> <p>O 27%</p> <p>P 25%</p> <p>Q 20%</p> <p>R 20%</p> <p>S 20%</p> <p>T 20%</p>

<u>MARKEE DISTRIBUTORS</u> Manufacturer: Power Products Unlimited P 25.5% Q 23.5% S 23.5%	<u>MARTRONICS</u> Manufacturer: Multiplier Industries P 0%
<u>MOTOROLA, INC.</u> Manufacturer: Motorola, Inc. A 15% B 15% C 15% D 15% E 15% F 15% G 15% H 15% I 15% J 15% K 15% L 15% M 15% N 7% O 7% P 15% Q 15% R 15% S 15% T 15%	<u>RAPID WIRELESS OF FLORIDA</u> Manufacturer: Kenwood A 35% B 35% C 35% D 35% E 35% F 35% G 35% H 35% I 35% J 35% K 35% L 35% M 35% N 35% O 35% P 35% Q 35% R 35% S 35% T 35%

<p>Manufacturer: Motorola</p> <p>A 35%</p> <p>B 35%</p> <p>C 35%</p> <p>D 35%</p> <p>E 35%</p> <p>F 35%</p> <p>G 35%</p> <p>H 35%</p> <p>I 35%</p> <p>J 35%</p> <p>K 35%</p> <p>L 35%</p> <p>M 35%</p> <p>N 35%</p> <p>O 35%</p> <p>P 35%</p> <p>Q 35%</p> <p>R 35%</p> <p>S 35%</p> <p>T 35%</p>	<p>Manufacturer: Vertex Standard</p> <p>A 35%</p> <p>B 35%</p> <p>C 35%</p> <p>D 35%</p> <p>E 35%</p> <p>F 35%</p> <p>G 35%</p> <p>H 35%</p> <p>I 35%</p> <p>J 35%</p> <p>K 35%</p> <p>L 35%</p> <p>M 35%</p> <p>N 35%</p> <p>O 35%</p> <p>P 35%</p> <p>Q 35%</p> <p>R 35%</p> <p>S 35%</p> <p>T 35%</p>
<p><u>SIGNAL COMMUNICATIONS. LLC</u></p> <p>Manufacturer: Motorola</p> <p>A 20%</p> <p>B 20%</p> <p>C 20%</p> <p>D 20%</p> <p>E 20%</p> <p>F 20%</p> <p>G 13%</p> <p>H 20%</p> <p>I 20%</p> <p>J 20%</p> <p>K 20%</p> <p>L 20%</p> <p>M 5%</p> <p>P 20%</p> <p>Q 13%</p> <p>R 13%</p> <p>S 13%</p> <p>T 13%</p>	

_____ = Award
() = Reject

EXCEPTIONS:

RECOMMENDATION: It is recommended for items 1-8 that the award be made to the lowest bid from the responsive and responsible bidder(s), as indicated above, and authorize the use of the next lowest bidder(s) meeting the same conditions in the event the original awardee cannot fulfill their contract.

It is recommended for item 9 that the award be made to all responsible and responsive bidders that submitted a firm fixed percentage discount off manufacturers' list price. Bidders that offered the highest discounts will be in the best position to obtain the District's business.

BID PROTEST

Failure to file a protest within the time prescribed in §120.57(3), Florida Statutes, shall constitute a waiver of proceedings under Chapter 120, Florida Statutes and applicable Board rules, regulations and policies. Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

If a bidder wishes to protest a bid, they must do so in strict accordance with the procedures outlined in FS 120.57(3). Any person who files an action protesting a decision or intended decision pertaining to this bid pursuant to FS 120.57(3)(b), shall post with the Purchasing Department, at the time of filing the formal written protest, a bond secured by an acceptable surety company in Florida payable to the School District of Palm Beach County in an amount equal to 1 percent (1%) of the total estimated contract value, but not less than \$500 nor more than \$5,000. Bond shall be conditioned upon the payment of all costs that may be adjudged against the protester in the administrative hearing in which the action is brought and in any subsequent appellate court proceeding. In lieu of a bond, a cashier's check, certified bank check, bank certified company check or money order will be acceptable form of security. If, after completion of the administrative hearing process and any appellate court proceedings, the District prevails, it shall recover all costs and charges included in the final order of judgment, including charges by the Division of Administrative Hearings. Upon payment of such costs and charges by the protester, the protest security shall be returned. If the protest prevails, he or she shall recover from the District all costs and charges, which shall be included in the final order of judgment.

SS:DG:RF:ksb



MOTOROLA

Account Manager Proposal

Prepared By: Jonathan Franklin

789 International Pkwy Bldg. A Sunrise, FL 33325

Phone: (954) 275-8854 Fax: (954) 493-8661

Date: Apr. 19, 2006

Quote #: Davie Chief Suriano, HW XTS5000, 4-24-06

CUSTOMER #:

PREPARED FOR: Assistant Chief Frank Suriano

COMPANY: Town of Davie - Fire Rescue Department

PHONE: 954-797-1213

FAX: 954-797-1234

Ship to: Town of Davie - Fire Rescue Department

Address:

Equipment Details and Pricing

Qty.	Model	Description	Unit Price	Total Price
19	H18UCH9PW7N	XTS5000 PORTABLE- FULL FEATURE	\$2,482.00	\$47,158.00
19	Q361	ENH: PROJECT 25 9600 BAUD TRUNKING SOFTWARE	\$300.00	\$5,700.00
19	Q806	ADD: SWASTRO DIGITAL CAL INCLUDES the Channel Announcement Feature	\$515.00	\$9,785.00
19	H38	ADD: SZONE SYS SOFTWARE	\$1,500.00	\$28,500.00
19	H14	ADD: ENH DIGITAL ID	\$75.00	\$1,425.00
19	BCCD	PALM BEACH SCHOOL BOARD CONTRACT DISCOUNT, 15%	\$4,872.00	\$92,688.00
19	HW	HW SPECIAL PRICING OPPORTUNITY ON XTS5000 RADIOS	(\$730.80)	(\$13,885.20)
19	SPEC	ADDITIONAL INCENTIVE GOOD THROUGH 4/28/06 ONLY	\$4,141.20	\$78,982.80
1	SVC461	PROGRAMMING TEMPLATE CREATION	(\$2,041.20)	(\$38,782.80)
19	SVC461	PROGRAMMING, XTS5000	\$2,100.00	\$39,900.00
18	NTN1667	110V SINGLE UNIT UNIVERSAL TRI-CHEMISTRY CHARGER	(\$100.00)	(\$1,900.00)
20	NTN9184	CASE, CARRY WITH BELT LOOP FOR CLAMSHELL BATTERY	\$600.00	\$600.00
20	MNM6193	MICROPHONE REMOTE SPEAKER	\$40.00	\$760.00
48	HNN9031	BATTERY IMPRES SMART NICD 1525 MAH (-30C) NON-FM	\$85.00	\$1,530.00
2	WPLN4130	CHARGER IMPRES SMART MULTI UNIT W/ DISPLAY MODULES (110V) Displays the following information "real-time for impres batteries - mAh, % capacity, time remaining to charge complete (NICd/NIMH only), battery s/n, charge status, voltage, kit#, and more. Supports NICd, NIMH, and Lithion impress and Motorola non-impres batteries.	\$66.95	\$1,139.00
			\$74.16	\$1,483.20
			\$87.55	\$4,202.40
			\$1,067.50	\$2,135.00

QUOTE PAGE TOTAL \$49,849.60

Pricing valid per Palm Beach School Board Contract 06C-31R-TERM

QUOTE TERMS AND CONDITIONS:

- Quotes are exclusive of all installation and programming charges unless expressly stated and all applicable taxes.
- Purchaser will be responsible for shipping costs, which will be added to the invoice.
- Title will pass upon shipment, risk of loss will pass upon delivery to purchaser's facility.
- Ordered equipment may be returned for a full refund, less a 20% restocking fee, if the equipment is returned unused and undamaged in its original packaging within six months after shipment.
- Prices quoted are valid for thirty(30) days from the date of this quote.
- Unless otherwise stated, payment will be due within ten days after invoice.
- Motorola's standard equipment warranty, which will be furnished upon request, applies to all ordered equipment.

MOTOROLA DISCLAIMS ALL OTHER WARRANTIES WITH RESPECT TO THE ORDERED PRODUCTS, EXPRESS OR IMPLIED INCLUDING THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.

8. MOTOROLA'S TOTAL LIABILITY ARISING FROM THE ORDERED PRODUCTS WILL BE LIMITED TO THE PURCHASE PRICE OF THE PRODUCTS WITH RESPECT TO WHICH LOSSES OR DAMAGES ARE CLAIMED. IN NO EVENT WILL MOTOROLA BE LIABLE FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES.

9. These terms will prevail over any inconsistent or additional terms on any purchase order submitted by the purchaser.

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